

Joshua R. Gubler

Department of Political Science
Kennedy Center for International Studies
Brigham Young University
764 Kimball Tower, Provo, Utah 84602
☎: 801-422-2829; ✉: jgub@byu.edu
<http://joshuagubler.com>

Academic Appointments

- 2021 – present Middle Eastern Studies/Arabic Program Coordinator, Kennedy Center for International Studies
- 2018 – present Associate Professor, Department of Political Science, Brigham Young University
- 2011 – 2018 Assistant Professor, Department of Political Science, Brigham Young University
- 2011 – 2012 Visiting Scholar, Brown University
- 2010 – 2011 Visiting Lecturer, Department of Political Science, Brigham Young University
- 2009 – 2010 Visiting Research Fellow, Hebrew University, Jerusalem

Education

- 2005 – 2011 Ph.D. in Political Science, University of Michigan, Ann Arbor
Major: Comparative Politics
1st Minor: Research Methods
2nd Minor: Social Psychology
Cognate: Middle Eastern Studies
Dissertation: “The micro-motives of intergroup aggression: A case study in Israel”
Nominated for APSA *Gabriel Almond Award* for Best Dissertation in Comparative Politics, 2011
- 2002 – 2005 M.A. in Middle Eastern Studies–Political Science; University of Utah
- 2003 – 2004 Fellow at the Center for Arabic Study Abroad (CASA); American University in Cairo, Egypt
- 2001 Goethe Institute; Damascus, Syria
- 1996 – 2002 B.A. in Near Eastern Studies–Arabic; Brigham Young University, *Cum Laude*

Publications

Peer-reviewed Journal Articles

Gubler, Joshua R., Christopher Karpowitz, J. Quin Monson, David Romney, and Mikle South. *forthcoming*. “Changing Hearts and Minds? Why Media Messages Designed to Foster Empathy Often Fail.” *Journal of Politics*.

Canetti, Daphna, Joshua R. Gubler, and Thomas Zeitzoff. 2021. “**Motives Don’t Matter? Motive Attribution and Counter-Terror Policy.**” *Political Psychology* 42(3): 483–499.

Busby, Ethan C., Joshua R. Gubler, and Kirk A. Hawkins. 2019. “Framing and Blame Attribution in Populist Rhetoric.” *Journal of Politics* 81(2): 616-630.

Kalmoe, Nathan P., Joshua R. Gubler, and David A. Wood. 2018. “Toward Conflict or Compromise? How Violent Metaphors Polarize Partisan Attitudes.” *Political Communication* 35(3): 333-352.

Gubler, Joshua R., Skye Herrick, Richard Price, David A. Wood. 2018. “Violence, Aggression, and Ethics: The link between exposure to human violence and unethical behavior.” *Journal of Business Ethics* 147(1): 25-34. Selected media coverage: [Altmetric](#), [Pacific Standard](#), [Boston Globe](#)

Gubler, Joshua R. and Nathan P. Kalmoe. 2015. “Violent Rhetoric in Protracted Group Conflicts: Experimental Evidence from Israel and India.” *Political Research Quarterly* 68(4): 651-664.

Gubler, Joshua R., Eran Halperin, and Gilad Hirschberger. 2015. “Humanizing the Outgroup in Contexts of Protracted Intergroup Conflict.” *Journal of Experimental Political Science* 2(1): 36-46.

Gubler, Joshua R., Nathan P. Kalmoe, and David A. Wood. 2015. “Them’s Fightin’ Words: The Effects of Violent Rhetoric on Ethical Decision Making in Business.” *Journal of Business Ethics* 130(3): 705-716. Selected media coverage: [Altmetric](#), [Business Standard](#), [Pacific Standard](#), [Washington Post](#)

Varshney, Ashutosh and Joshua R. Gubler. 2012. “Does the State Promote Communal Violence for Electoral Reasons?” *India Review* 11(3): 191-199.

Gubler, Joshua R. and Joel S. Selway. 2012. “Horizontal Inequality, Crosscutting Cleavages, and Civil War.” *Journal of Conflict Resolution* 56(2): 206-232.

Katz, Daniel, Joshua R. Gubler, Jon Zelner, Michael Bommarito, Eric Provins, Eitan Ingall. 2011. “Reproduction of Hierarchy? A Social Network Analysis of the American Law Professoriate.” *Journal of Legal Education*, 61(1): 76-103.

Book Chapters

Selway, Joel S., and Joshua R. Gubler. 2016. “Considering the Political Consequences of Comparative Politics Experiments,” in Scott Desposato, ed. *Ethics and Experiments: Problems and Solutions for Social Scientists and Policy Professionals*. New York: Routledge, pp. 171-182.

Varshney, Ashutosh and Joshua R. Gubler. 2013. “Sparks and Fires: The State and Civil Society in Communal Violence,” in Atul Kohli and Prerna Singh, eds. *Routledge Handbook of Indian Politics*. New York: Routledge, pp. 155-166.

Other (non-peer-reviewed)

“Crosscutting Cleavages and Ethno-Communal Violence: Evidence from Indonesia in the Post-Suharto Era” (with Ashutosh Varshney and Joel S. Selway). [Published online as UNU-WIDER Working paper 2016/129](#).

Gubler, Joshua R. 2012. Review of *The Contradictions of Israeli Citizenship: Land, Religion, and State*, Guy Ben-Porat and Brian Turner, eds. *International Journal of Middle Eastern Studies*, 44: 847-8.

Manuscripts in Progress/Under Review

“Out of One, Many: Using Language Models to Simulate Human Samples” (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, and David Wingate).

“Towards Coding Social Science Datasets with Language Models” (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, Taylor Sorenson, and David Wingate).

“Mixed Affective States and the Fundamental Challenge of Persuasion” (with Chris Karpowitz, Haley Denler, Amanda Gach, Savannah Henshaw, Preston Hughes, Marina Lukowski, and Katy Smith).

“Religion, Nationality, and Empathetic Responses to Refugees” (with Reed Rasband and Chris Karpowitz).

“Don’t Blame Buddhism: Religion and Democracy in Asia” (with Elden Griggs, Nathan Hales, Darren Hawkins, and Joel Selway).

“Self-Image Maintenance Motivation (SIMM) and Intergroup Conflict” (with Ethan Busby, Chris Karpowitz, and Haley Denler).

Conferences and Invited Presentations

“Coding for the Social Sciences with GPT-3”, (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, and David Wingate), New Directions in Analyzing Text as Data (TADA), October 2021.

“Out of One, Many: Using Language Models to Simulate Human Samples”, (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, and David Wingate), Annual Meeting of the American Political Science Association (APSA), September 2021.

“Out of One, Many: Using Language Models to Simulate Human Samples”, (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, and David Wingate), Annual Politics and Computational Social Science (PaCSS) conference, August 2021.

“Harnessing Accurate Bias in Large-Scale Language Models to Further the Study of Human Psychology”, (with Lisa Argyle, Ethan Busby, Nancy Fulda, Chris Rytting, and David Wingate), Annual Meeting of the International Society for Political Psychology (ISPP), July 2021.

“Mixed Affective States: Who Reports Mixed Affect, and Why Do Such Reports Matter for Persuasion?”, (with Chris Karpowitz), Annual Meeting of the American Political Science Association (APSA), September 2020.

“Mixed Affective States: Who Reports Mixed Affect, and Why Do Such Reports Matter for Persuasion?”, (with Chris Karpowitz), Annual Meeting of the International Society for Political Psychology (ISPP), July 2020.

“Mixed Affective States and the Fundamental Challenge of Persuasion”, (with Chris Karpowitz, Haley Denler, Amanda Gach, Savannah Henshaw, Preston Hughes, Marina Lukowski, and Katy Smith), Hot Politics Lab, April 2020.

“Motivating Change: Affect, Not Emotion”, (with Chris Karpowitz, Haley Denler, Amanda Gach, Savannah Henshaw, Preston Hughes, Marina Lukowski, and Katy Smith), Annual Meeting of the American Political Science Association (APSA), August 2019.

“Motivating Change: Affect, Not Emotion”, (with Chris Karpowitz, Haley Denler, Amanda Gach, Savannah Henshaw, Preston Hughes, Marina Lukowski, and Katy Smith), Annual Meeting of the International Society for Political Psychology (ISPP), July 2019.

“Self-Image Maintenance Motivation (SIMM) and Intergroup Conflict”, (with Ethan Busby, Chris Karpowitz, and Haley Denler), Annual Meeting of the Midwestern Political Science Association (MPSA), April 2019.

“Turning Partisans into Animals: Dehumanization Rhetoric & its Consequences for Partisan Hatred & Violence”, (with Nathan Kalmoe), Annual Meeting of the Midwestern Political Science Association (MPSA), April 2018.

“Nonviolence, Civil Networks and Field Experiments” Workshop, Department of Peace and Conflict Resolution, Uppsala University, September 2017.

“Watchful Eyes and Social Desirability Bias in Polling,” (with Adam Brown), Annual Meeting of the American Political Science Association (APSA), August 2017.

“Crosscutting Cleavages and Ethno-Communal Violence: Evidence from Indonesia in the Post-Suharto Era,” (with Joel Selway and Ashutosh Varshney), UNU-WIDER’s “Political Implications of Group-based Inequalities” workshop, September 2016.

“Erasing Empathy: How Dissonance Disrupts Attempts to Humanize Outgroups,” (with Chris Karpowitz, Quin Monson, David Romney, and Mickle South), Annual Meeting of the American Political Science Association (APSA), September 2016.

“Speaking Populism: A framing experiment to test the activation of populist attitudes,” (with Ethan Busby and Kirk Hawkins), Annual Meeting of the International Society for Political Psychology (ISPP), July 2016.

“Why Motives Matter: Motive Attribution and Counter-Terror Attitudes,” (with Daphna Canetti, Eran Zaidise, and Thomas Zeitzoff), Annual Meeting of the International Society for Political Psychology (ISPP), July 2016.

“Erasing Empathy: How Dissonance Disrupts Attempts to Humanize Outgroups,” (with Chris Karpowitz, Quin Monson, David Romney, and Mickle South), Annual Meeting of the International Society for Political Psychology (ISPP), July 2016.

“Polarizing Partisans and the Prejudiced with Violent Metaphors,” (with Nathan P. Kalmoe and David A. Wood), Annual Meeting of the International Society for Political Psychology (ISPP), July 2016.

Visiting Faculty at the 2016 “Brown International Advanced Research Institute” (BIARI). Instructor for the “Ethnicity, Conflict and Inequality in Global Perspective” section, June 2016.

Visiting Faculty at the 2015 “Brown International Advanced Research Institute” (BIARI). Instructor for the “Ethnicity, Conflict and Inequality in Global Perspective” section, June 2015.

“Social Structure and Violence,” Sie Center, Denver University, Conference on *Nonviolent Strategies in Violent Settings*, April 2015.

“Cross-cutting Cleavages and Riots in Indonesia” (with Joel S. Selway and Ashutosh Varshney), Annual Meeting of the Midwestern Political Science Association (MPSA), April 2015.

“Horizontal Inequality, Ethnic Structure, and Riots: A National-Level Theory,” (with Joel S. Selway), Annual Meeting of the Midwestern Political Science Association (MPSA), April 2015.

Visiting Faculty at the 2014 “Brown International Advanced Research Institute” (BIARI). Instructor for the “Ethnicity, Conflict and Inequality in Global Perspective” section, June 2014.

“Preaching to the Choir: When empathy fails to induce positive attitudes towards the outgroup,” (with Chris Karpowitz, Quin Monson, and David Romney), Annual Meeting of the Midwestern Political Science Association (MPSA), April 2014.

“How to get a liberal to vote for Glenn Beck: an experimental analysis of the causes and consequences of populism,” (with Kirk Hawkins, Ethan Busby, and Christian Carter), Annual Meeting of the Midwestern Political Science

Association (MPSA), April 2014.

“Ingroup-Centric Beliefs and Intergroup Conflict: Predicting Individual-level Variation in Outgroup Aggression,” (with Chris Karpowitz and Quin Monson), International Studies Association (ISA), March 2014.

“Horizontal Inequality, Crosscutting Cleavages, and Intergroup Conflict,” (with Joel S. Selway), University of Utah conference on “Building Peace in the 21st Century: Global Ethical Dialogues,” February 2014.

“When Humanizing the Enemy Fails,” University of Notre Dame, November 2013.

“Preaching to the Choir: When empathy fails to induce positive attitudes towards the outgroup,” (with Chris Karpowitz, Quin Monson, and David Romney), Yale University, November 2013.

“Preaching to the Choir: When empathy fails to induce positive attitudes towards the outgroup” (with Chris Karpowitz, Quin Monson, and David Romney), Stony Brook University, November 2013.

“When Humanizing the Enemy Fails,” Annual meeting of the *American Political Science Association* (APSA), 28 August–1 September 2013.

“Fighting Words: The influence of violent rhetoric on intergroup aggression” (with Nathan Kalmoe). Annual meeting of the *Midwestern Political Science Association* (MPSA), April 2013.

“When Humanizing the Enemy Fails,” 6th Annual NYU Center for Experimental Social Science (CESS) Conference, 1-2 March 2013.

“When Humanizing the Enemy Fails,” Brown University’s Colloquium on Comparative Research, 20 February 2013.

Invited Discussant at “Field Experiments in International Relationships,” September 2012

“Money Politics in Southeast Asia,” Bali, Indonesia, June 2012.

“U.S. Interests in the Middle East,” Invited lecture given to the Utah History Alliance, 15 June 2012.

“Fury and Fear: Distinct Effects of Anger and Fear on Outgroup Aggression in Israel” (with Nathan Kalmoe). Annual meeting of the *Midwestern Political Science Association* (MPSA), April 2012.

Invited Discussant at the 5th Annual NYU Center for Experimental Social Science (CESS) Conference, March 2012.

“Egypt and the Arab Spring,” Invited lecture given to Utah Educators, February 2012.

“The Arab Spring,” Invited lecture given at Weber State University, November 2011.

“Mobilizing Aggression in Group-Based Policy Preferences: An Experimental Test of Aggression in Israeli Public Opinion” (with Nathan P. Kalmoe). Presented at the annual meeting of the *Midwestern Political Science Association* (MPSA), April 2011.

“Humanizing the outgroup in intractable conflicts” (with Eran Halperin and Gilad Hirschberger). Presented at the annual meeting of the *Midwestern Political Science Association* (MPSA), April 2011.

“Change that Sticks?: Identifying the Processes Behind Individual-Level Interethnic Aggression.” Presented at the annual meeting of the *Middle East Studies Association* (MESA), 20 November 2010.

“Dealing with Dissonance: The role of dissonance in generating and sustaining intergroup aggression.” Presented at the annual meeting of the *International Society for Political Psychology* (ISPP), San Francisco, California (7–10 July 2010).

“Interethnic Conflict, Cooperation, and Oppression” (with Abe Gong). Presented at the annual meeting of the *Midwestern Political Science Association* (MPSA), April 2009.

“Reproduction of Hierarchy?” Presented at the *Networks in Political Science* Conference, Kennedy School, Harvard (11–14 June 2008) and at the *Conference on Empirical Legal Studies* (CELS), University of Southern California School of Law (20–21 November 2009).

“Ethnic Income Inequality, the Geographic Dispersion of Ethnic Groups, Ethno-Religious Cross-cuttingness and Civil War Onset.” Presented at the *Conference on Rethinking Ethnicity and Ethnic Strife: Multidisciplinary Perspectives*, Budapest, Hungary (25–27 September 2008)

“Nationalism as Protectionism: The Palestinian Case.” Presented at the annual *Middle East and Central Asia Conference: Politics, Economics, and Society*, September 2004.

Fellowships, Grants, and Awards

	2021 – 2023
National Science Foundation (NSF) EAGER: Harnessing Accurate Bias in Large-Scale Language Models, \$278,914 (with Lisa Argyle, Ethan Busby, Nancy Fulda, and David Wingate)	
	2020
University Early Career Teaching Award, Brigham Young University	
	2018 – 2019
Martin B. Hickman FHSS Excellence in Teaching Award, Brigham Young University	
	2017 – 2019
Mentoring Environment Grant (MEG), Brigham Young University	
	2017 – 2018
College Individual Research Grant, Brigham Young University	
	2016 – 2017
College Individual Research Grant, Brigham Young University	
	2015 – 2016
United States Agency for International Development (USAID) (with Darren Hawkins, Jessica Preece, Scott Sanders, and Joel Selway)	
	2015 – 2016
Professor of the Year, BYU’s Political Science Department	
	2014 – 2016
Mentoring Environment Grant (MEG) (with Mickle South), Brigham Young University	
	2014 – 2015
Women’s Research Initiative (WRI) Grant (with Jessica Preece), Brigham Young University	
	2012 – 2013
College Individual Research Grant, Brigham Young University	
	2011
Nominated for APSA <i>Gabriel Almond Award</i> for Best Dissertation in Comparative Politics	
	2010 – 2011
Rackham Predoctoral Fellowship, University of Michigan, Ann Arbor	
	2009 – 2010
National Science Foundation (NSF) Doctoral Dissertation Improvement Grant	
	2009 – 2010
US/ED Fulbright Fellowship (“Fulbright-Hays”)	
	2009 – 2010

IIE Fulbright Fellowship (Declined)	August 2009
Rackham Dissertation Research Grant	August 2008
Rackham Pre-Candidate Research Grant (for pre-dissertation research in Israel)	2005 – 2006
University of Michigan Regents Fellowship	2004 – 2005
Foreign Language and Area Studies (FLAS) Fellowship for Arabic	2003 – 2004
Center for Arabic Study Abroad (CASA) Full-year Fellowship	April 2003
Marion Farouk-Sluglett Memorial Paper Competition Winner: best graduate paper on the Middle East at the University of Utah	2002 – 2003
Foreign Language and Area Studies (FLAS) Fellowship for Arabic	December 2001
Office of Research and Creative Activities (ORCA) research scholarship	2001
Kennedy Center Research Grant for study in Syria	

Professional Activities

Referee reviewer: *American Journal of Political Science*, *American Political Science Review*, *International Security*, *Journal of Conflict Resolution*, *Personality and Social Psychology Bulletin*, *Political Communication*, *Political Psychology*, *World Politics*, *Political Behavior*, *Journal of Politics*, *Political Research Quarterly*, *Journal of Peace Research*, *Conflict Management and Peace Science*, *Peace and Conflict: Journal of Peace Psychology*, *British Journal of Political Science*, and more...

United Nations University–WIDER
 “Political Implications of Group-based Inequalities” Research Initiative

Short-Term Consultant, World Bank
Moving out of Poverty Project

American Delegate: Saudi-American Interactive Dialogue (SAID)
Jeddah, Saudi Arabia

Languages

Arabic (Proficient in Modern Standard, Egyptian, and Levantine dialects)
 Hebrew
 Russian

Teaching: Courses & Awards

At Brigham Young University

University Early Career Teaching Award, Brigham Young University, 2020

Martin B. Hickman FHSS Excellence in Teaching Award, Brigham Young University, 2018

Professor of the Year, BYU Political Science Department, April 2016

Political Science 302: Experimental Research Methods

Political Science 306R: Field Research Methods

Political Science 328: Statistical Analysis

Political Science 357: Modern Middle East Society and Politics

Political Science 450: Ethnicity, Nationalism, and Conflict

Political Science 474: The Israeli-Palestinian Conflict

Middle Eastern Studies/Arabic (MESA) 201

Middle Eastern Studies/Arabic (MESA) 300

Middle Eastern Studies/Arabic (MESA) 380: Israel/Palestine Study Abroad